

## Quoting with 99.5% accuracy achieved by Lantek Expert - Fantastic

**Coupsag** are a Laser Job shop situated in Montreal, Canada. One of the major factors for choosing **Lantek Expert** as their CAD/CAM solution was the ability to produce accurate costs and times for quotes. This was key in improving the efficiency of their operation, for sales and production control.

**Lantek Expert** produces extremely accurate times, allowing for accurate quotes and accurate scheduling of work center. The following are some of the items included in the time calculations:

Piercing times.

Cut qualities

All accelerations and decelerations

All stops

All rapid moves

Film burning

Etching

Cost for all processes are calculated. These costs include all material costs, remnant costs, all consumables (i.e. Laser gas, tooling, lenses, nozzles), all labour costs, machine costs, overheads, etc.

To verify the accuracy of **Lantek Expert**, we calculated the times and costs for an \$11,000 order, ran and timed the actual order on the Laser. There was a difference of \$100 between the calculated and real time and cost. **Lantek Expert** calculated the quote with an accuracy of more than 99%... Unbelievable!!!